

OMA NEXUS â Commercial Risk Register (Illustrative)

Version: July 2026

Purpose

Track market-entry and sourcing assumptions, owners, and mitigation actions.

Risk tracking aid only. Does not replace legal or compliance counsel.

Register fields

Risk ID and description

Category and market context

Impact and likelihood

Owner and due date

Evidence required

Mitigation action

Status: open / monitoring / closed

Who it is for

Industrial buyers, sourcing teams, and export-ready manufacturers preparing a reviewed OMA NEXUS workflow.

Required inputs

Company and category context; target market; technical or product scope; available evidence; commercial assumptions; requested decision date.

Sample table

Item | Evidence | Score | Risk | Owner | Next action

Example requirement | Document pending | 2 / 5 | Medium | Project owner | Confirm evidence

Scoring criteria / checklist

5 = complete and supported; 3 = usable with gaps; 1 = missing or unsupported. Review category fit, documentation, commercial clarity, timing, and market readiness.

Risk flags

Unsupported claims; unclear certification scope; missing technical inputs; unrealistic MOQ or lead time; undefined import, payment, or compliance responsibility.

Next action

Assign owners to gaps, confirm evidence, and request the appropriate OMA NEXUS review before supplier outreach or commercial commitment.

Illustrative sample template only. Not verified supplier claims. Not legal advice. No performance guarantee. OMA NEXUS review support â not third-party certification or guaranteed outcomes.